

R.J. Reynolds Tobacco Company
P.O. Box 2959
Winston-Salem, North Carolina 27102-2959

Military/Institutional Price List No. 16
Federal Tax Paid

CIGARETTES

January 1, 1994

U.P.C. Manufacturer's Identification No. 12300 and 80300

PHONE ORDERS: 1-800-334-8682

FOR ALL POINTS IN THE UNITED STATES OF AMERICA

All prices are subject to change without notice. This includes prices of products which have been ordered for future shipment. All orders are subject to acceptance at the Company offices in Winston-Salem, N.C., and only in accordance with the terms set forth in this price list or on the invoice. No employee has authority to bind this Company otherwise.

To insure prompt and accurate processing of your orders, follow this list closely - stating number of cases and brand description. For example: 1 CAMEL REGULAR, 2 SALEM 100s, 3 WINSTON LIGHTS, etc. (or you may order by UPC case code number).

R. J. Reynolds
Tobacco Company

Quality Products Since 1875

51859 4864

CIGARETTE PRICING SCHEDULE

Military and/or Contract Price

Placing Orders: State number of cases and Brand Description or UPC case code number							
BRAND DESCRIPTION	UPC Mfg. No.	Case Code	Ctn Code	Size Case	UNIT PRICE		
					PER PACK	PER CARTON	PER CASE
CAMEL REGULAR	12300	10112	10113	12 M	1.0900	10.9000	654.0000
CAMEL FILTERS	12300	10212	10213	12 M	1.0900	10.9000	654.0000
CAMEL FILTERS BOX	12300	10306	10313	6 M	1.0900	10.9000	327.0000
CAMEL FILTER 100s	12300	16212	16213	12 M	1.0900	10.9000	654.0000
CAMEL LIGHTS	12300	10412	10413	12 M	1.0900	10.9000	654.0000
CAMEL LIGHTS 100	12300	10506	10513	6 M	1.0900	10.9000	327.0000
CAMEL LIGHTS BOX	12300	10706	10713	6 M	1.0900	10.9000	327.0000
CAMEL ULTRA LIGHTS	12300	21406	21413	6 M	1.0900	10.9000	327.0000
CAMEL ULTRA LIGHTS BOX	12300	21506	21513	6 M	1.0900	10.9000	327.0000
CAMEL ULTRA LIGHTS BOX 100s	12300	21206	21213	6 M	1.0900	10.9000	327.0000
** CAMEL HARD PACK FILTER 99s	12300	25906	25913	6 M	1.0900	10.9000	327.0000
** CAMEL HARD PACK LIGHTS 99s	12300	26006	26013	6 M	1.0900	10.9000	327.0000
CAMEL WIDES FILTER BOX	80300	70706	70713	6 M	1.0900	10.9000	327.0000
CAMEL WIDES LIGHTS BOX	80300	70806	70813	6 M	1.0900	10.9000	327.0000
CAMEL SPECIAL LIGHTS	12300	66506	66513	6 M	1.0900	10.9000	327.0000
CAMEL SPECIAL LIGHTS BOX	12300	66606	66613	6 M	1.0900	10.9000	327.0000
CAMEL SPECIAL LIGHTS BOX 100s	12300	66706	66713	6 M	1.0900	10.9000	327.0000
CENTURY (24 CTNS)	12300	14729	14719	6 M	1.0900	10.9000	261.6000
CENTURY 100s (24 CTNS)	12300	14929	14919	6 M	1.0900	10.9000	261.6000
CENTURY LIGHTS (24 CTNS)	12300	14829	14819	6 M	1.0900	10.9000	261.6000
CENTURY LIGHTS 100s (24 CTNS)	12300	15029	15019	6 M	1.0900	10.9000	261.6000
DORAL LIGHTS	12300	15112	15113	12 M	0.6050	6.0500	363.0000
DORAL MENTHOL LIGHTS	12300	15706	15713	6 M	0.6050	6.0500	181.5000
DORAL LIGHTS 100s	12300	15212	15213	12 M	0.6050	6.0500	363.0000
DORAL MENTHOL LIGHTS 100s	12300	15812	15813	12 M	0.6050	6.0500	363.0000
DORAL FULL FLAVOR	12300	16612	16613	12 M	0.6050	6.0500	363.0000
DORAL FULL FLAVOR 100s	12300	15312	15313	12 M	0.6050	6.0500	363.0000
DORAL ULTRA LIGHTS 100s	12300	16712	16713	12 M	0.6050	6.0500	363.0000
DORAL ULTRA LIGHTS	12300	25506	25513	6 M	0.6050	6.0500	181.5000
DORAL FULL FLAVOR MENTHOL	12300	14206	14213	6 M	0.6050	6.0500	181.5000
DORAL FULL FLAVOR MENTHOL 100s	12300	19106	19113	6 M	0.6050	6.0500	181.5000
DORAL NON-FILTER	80300	84606	84613	6 M	0.6050	6.0500	181.5000
MAGNA FULL FLAVOR	12300	16806	16813	6 M	0.6050	6.0500	181.5000
MAGNA FULL FLAVOR BOX	12300	16906	16913	6 M	0.6050	6.0500	181.5000
MAGNA LITES	12300	17106	17113	6 M	0.6050	6.0500	181.5000
MAGNA LITES BOX	12300	25006	25013	6 M	0.6050	6.0500	181.5000
MORE 120s	12300	15512	15513	12 M	1.0900	10.9000	654.0000
MORE MENTHOL 120s	12300	16012	16013	12 M	1.0900	10.9000	654.0000
* MORE LIGHTS 100s	12300	15606	15613	6 M	1.0900	10.9000	327.0000
* MORE MENTHOL LIGHTS 100s	12300	16106	16113	6 M	1.0900	10.9000	327.0000
** MORE LIGHTS 120s	12300	17306	17313	6 M	1.0900	10.9000	327.0000
** MORE MENTHOL LIGHTS 120s	12300	17406	17413	6 M	1.0900	10.9000	327.0000
*** MORE WHITE LIGHTS 120s	12300	25106	25113	6 M	1.0900	10.9000	327.0000
*** MORE MENTHOL WHITE LIGHTS 120s	12300	25206	25213	6 M	1.0900	10.9000	327.0000

*Not available in Western United States

** Available in Western United States

***Limited Availability

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BRAND DESCRIPTION	UPC Mfg. No.	Case Code	Ctn Code	Size Case	UNIT PRICE		
					PER PACK	PER CARTON	PER CASE
NOW	12300	13606	13613	6 M	1.0900	10.9000	327.0000
NOW MENTHOL	12300	13906	13913	6 M	1.0900	10.9000	327.0000
NOW 100s	12300	19012	19013	12 M	1.0900	10.9000	654.0000
NOW MENTHOL 100s	12300	19206	19213	6 M	1.0900	10.9000	327.0000
NOW BOX	12300	13706	13713	6 M	1.0900	10.9000	327.0000
NOW BOX 100s	12300	14606	14613	6 M	1.0900	10.9000	327.0000
SALEM	12300	12012	12013	12 M	1.0900	10.9000	654.0000
SALEM 100s	12300	12212	12213	12 M	1.0900	10.9000	654.0000
SALEM LIGHTS	12300	12412	12413	12 M	1.0900	10.9000	654.0000
SALEM LIGHTS 100s	12300	12512	12513	12 M	1.0900	10.9000	654.0000
*** SALEM LIGHTS 100s CUSTOM CASE	12300	17206	17213	6 M	1.0900	10.9000	327.0000
SALEM SLIM LIGHTS BOX 100s	12300	12612	12613	12 M	1.0900	10.9000	654.0000
SALEM ULTRA LIGHTS	12300	12806	12813	6 M	1.0900	10.9000	327.0000
SALEM ULTRA LIGHTS 100s	12300	12912	12913	12 M	1.0900	10.9000	654.0000
*** SALEM GOLD BOX	12300	10806	10813	6 M	1.0900	10.9000	327.0000
STERLING 100s	12300	14106	14113	6 M	0.6050	6.0500	181.5000
STERLING LIGHTS 100s	12300	14406	14413	6 M	0.6050	6.0500	181.5000
STERLING MENTHOL 100s	12300	14306	14313	6 M	0.6050	6.0500	181.5000
STERLING MENTHOL LIGHTS 100s	12300	14506	14513	6 M	0.6050	6.0500	181.5000
STERLING	12300	12306	12313	6 M	0.6050	6.0500	181.5000
STERLING SLIM LIGHTS 100s	80300	87306	87313	6 M	0.6050	6.0500	181.5000
STERLING SLIM LIGHTS MENTHOL 100s	80300	87806	87813	6 M	0.6050	6.0500	181.5000
STERLING ULTRA LIGHTS 100s	80300	87206	87213	6 M	0.6050	6.0500	181.5000
STERLING ULTRA LIGHTS MENTHOL 100s	80300	87706	87713	6 M	0.6050	6.0500	181.5000
STERLING LIGHTS	80300	87406	87413	6 M	0.6050	6.0500	181.5000
STERLING LIGHTS MENTHOL	80300	87906	87913	6 M	0.6050	6.0500	181.5000
STERLING MENTHOL	80300	87606	87613	6 M	0.6050	6.0500	181.5000
VANTAGE	12300	13012	13013	12 M	1.0900	10.9000	654.0000
VANTAGE MENTHOL	12300	13206	13213	6 M	1.0900	10.9000	327.0000
VANTAGE 100s	12300	13112	13113	12 M	1.0900	10.9000	654.0000
VANTAGE MENTHOL 100s	12300	13406	13413	6 M	1.0900	10.9000	327.0000
VANTAGE ULTRA LIGHTS	12300	13306	13313	6 M	1.0900	10.9000	327.0000
VANTAGE ULTRA LIGHTS 100s	12300	13506	13513	6 M	1.0900	10.9000	327.0000
*** VANTAGE ULTRA LIGHTS BOX KING	80300	70506	70513	6 M	1.0900	10.9000	327.0000
*** VANTAGE ULTRA LIGHTS BOX 100s	80300	70606	70613	6 M	1.0900	10.9000	327.0000

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RJRT

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Placing Orders: State number of cases and Brand Description or UPC case code number							
BRAND DESCRIPTION	UPC Mfg. No.	Case Code	Ctn Code	Size Case	UNIT PRICE		
					PER PACK	PER CARTON	PER CASE
WINSTON	12300	11012	11013	12 M	1.0900	10.9000	654.0000
WINSTON BOX	12300	11212	11213	12 M	1.0900	10.9000	654.0000
WINSTON 100s	12300	11412	11413	12 M	1.0900	10.9000	654.0000
WINSTON LIGHTS	12300	11112	11113	12 M	1.0900	10.9000	654.0000
WINSTON LIGHTS 100s	12300	11312	11313	12 M	1.0900	10.9000	654.0000
WINSTON ULTRA LIGHTS	12300	11706	11713	6 M	1.0900	10.9000	327.0000
WINSTON ULTRA LIGHTS 100s	12300	11806	11813	6 M	1.0900	10.9000	327.0000
WINSTON LIGHTS BOX	12300	11906	11913	6 M	1.0900	10.9000	327.0000
*** WINSTON LIGHTS BOX 100s	12300	15906	15913	6 M	1.0900	10.9000	327.0000
*** WINSTON ULTRA LIGHTS BOX	80300	70306	70313	6 M	1.0900	10.9000	327.0000
*** WINSTON ULTRA LIGHTS BOX 100s	80300	70406	70413	6 M	1.0900	10.9000	327.0000
WINSTON SELECT	12300	70906	70913	6 M	1.0900	10.9000	327.0000
WINSTON SELECT BOX	12300	71006	71013	6 M	1.0900	10.9000	327.0000
WINSTON SELECT LIGHTS	12300	71106	71113	6 M	1.0900	10.9000	327.0000
WINSTON SELECT LIGHTS BOX	12300	71206	71213	6 M	1.0900	10.9000	327.0000
WINSTON SELECT LIGHTS 100s	12300	20278	20277	6 M	1.0900	10.9000	327.0000
WINSTON SELECT SLIM LIGHTS BOX 100s	12300	20167	20166	6 M	1.0900	10.9000	327.0000

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MONARCH PRICING SCHEDULE

(Military Prices)

Placing Orders: State number of cases and Brand Description or UPC case code number							
BRAND DESCRIPTION	UPC Mfg. No.	Case Code	Ctn Code	Size Case	UNIT PRICE		
					PER PACK	PER CARTON	PER CASE
MONARCH FULL FLAVOR 100s	12300	22812	22813	12 M	0.5150	5.1500	309.0000
MONARCH FULL FLAVOR	12300	22712	22713	12 M	0.5150	5.1500	309.0000
MONARCH LIGHTS 100s	12300	23012	23013	12 M	0.5150	5.1500	309.0000
MONARCH LIGHTS	12300	22912	22913	12 M	0.5150	5.1500	309.0000
MONARCH ULTRA LIGHTS 100s	12300	34012	34013	12 M	0.5150	5.1500	309.0000
MONARCH ULTRA LIGHTS	12300	33912	33913	12 M	0.5150	5.1500	309.0000
MONARCH MENTHOL LIGHTS 100s	12300	23112	23113	12 M	0.5150	5.1500	309.0000
MONARCH MENTHOL LIGHTS	12300	33812	33813	12 M	0.5150	5.1500	309.0000
MONARCH NON-FILTER	12300	33512	33513	12 M	0.5150	5.1500	309.0000
MONARCH FULL FLAVOR MENTHOL 100s	12300	33712	33713	12 M	0.5150	5.1500	309.0000
MONARCH FULL FLAVOR MENTHOL	12300	33612	33613	12 M	0.5150	5.1500	309.0000
MONARCH FULL FLAVOR BOX	12300	23512	23513	12 M	0.5150	5.1500	309.0000
MONARCH LIGHTS BOX	12300	23612	23613	12 M	0.5150	5.1500	309.0000
*** MONARCH MENTHOL BOX	12300	23706	23713	6 M	0.5150	5.1500	154.5000
*** MONARCH MENTHOL LIGHT BOX	12300	33406	33413	6 M	0.5150	5.1500	154.5000

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